

Polar Investment Counsel, Inc. Selling Agreements

NAME OF ORGANIZATION	PHONE #	WEB ADDRESS	DEALER #	ADDITIONAL INFORMATION
AEI Fund Mgmt	800-328-3519	www.aeifundmanagement.com	Use Name	
Aetna	860-273-9138	www.aetna.com		
AIG Life Companies/Alliance Capital	866-852-5456	www.aig.aiglifefus.com		
AIM Funds/Distributors	800-998-4246	www.aimfunds.com	055930	
Alliance Capital	800-221-5672	www.alliancecapital.com		
Allmerica	800-669-7353	www.allmerica.com	0251003	
AmeriBest Life Ins Co	800-555-1910	www.bestannuities.com	108351	
American Funds	800-421-9900	www.americanfunds.com	70770	
American Skandia	800-752-6342	www.americanskandia.com	942400	
Ameritas	800-634-8353	www.ameritas.com	A7677	
Anchor National Life Ins Co	888-502-0600	www.aig.aiglifefus.com	88&02	A SunAmerica Co
ARK Funds	800-275-3863	www.arkfunds.com	1677	
Armada Parkstone	888-ARMADA5	www.armadafunds.com	4727/19456	
Bear Sterns	800-766-4111	www.bearsterns.com	0PICI	
Brandywine Asset Mgmt	610-361-1000	www.brandywine.com		
Calvert Group	800-368-2750	www.calvertgroup.com	3089	
Cargill Investors Service	888-292-9399	www.cargill.com		JWH Global Trust
Chase Vista Funds	800-218-4782	www.chasevista.com	71499	800-35-vista
Clarica	800-283-5433	www.clarica.com		
Cohen & Steers	800-330-7348	www.cohenandsteers.com	PICI/MW/0727	network w/Mesirow
Colorado Bond Shares/Freedom Funds	800-572-0069	www.freedom.net.au	NB01	
Conseco	800-557-7043	www.conseco.com		VA Insurance
Davis Funds	800-279-0279	www.davisfunds.com	74824	
Deutsche Asset Mgmt	800-730-1313	www.deam-us.com		Flag
Dodge & Cox Funds	415-981-1710	www.dodgeandcox.com	PICI	
Dresdner RCM Global Funds	800-221-7930	www.drcmfunds.com		
Dreyfus Founders Funds	800-332-5373	www.founders.com	4735	
Eaton Vance	800-225-6265	www.eatonvance.com	020149	
Everest Futures	800-211-8170	www.everestasset.com		
Evergreen Funds	800-343-2898	www.evergreenfunds.com	4096	

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Federated Investors	800-245-5051	www.federatedinvestors.com	22683	
Fidelity Investments	800-552-7297	www.fidelity.com	42847	
First Investors	800-221-3846	www.firstinvestors.com	2709	
Fixed Income Securities	858-689-8100	www.fis-inc.com	42847	
Flexible Plan	800-347-3539	none available		
Franklin Templeton	800-632-2350	www.franklintempleton.com	06350	
Franklin Valuemark (Resources Inc)	800-342-3863	www.frk.com	F90295	
Futures Portfolio Fund LP	800-310-1729	None available	N/A	Steben & Co
Gabelli Asset Mgmt Inc	800-422-3554	www.gabelli.com	11469	
Grand Prix Funds	800-235-1022	www.grandprix.com		
Harbor Capital Advisors	800-422-1050	www.harborcapitaladvisors.com		
Hartford – Life,Annuities,VLI	800-862-7155	www.thehartford.com	0837136	
Hartford – Mutual Funds	800-523-7798	www.thehartford.com	0837136	Woodbury/Fortis
ICON	800-435-5697	www.iconfunds.com		
ING	800-238-6254	www.ing-usa.com	4JA	
Iowa Grain	312-786-9760	www.iowagrains.com		
ITS Asset Management	800-765-4877	www.itsconnet.com		
Jackson National Life	800-711-5653	www.jacksonnational.com		
Jefferson National Life Ins Co	877-263-3105	Non available	JN-0107	Former:Conseco VA Inc Co
John Hancock	800-257-3336	www.johnhancock.com	52265	
Kemper Distributors Inc	800-621-1148	www.kemper.com		
Kemper Funds	800-621-5027	www.kemper.com	3237	
Kemper Service Co	800-248-4939	www.kemper.com		
Keyport	800-367-3653	www.keyport.com	25264	
LaSalle Bank	212-440-9400	www.lasallebanks.com		
Legg Mason Funds	800-822-5544	www.leggmasonfunds.com		
Liberty Funds	800-441-4020	www.libertyfunds.com	7074	
Lincoln Benefit Life	800-525-9287	www.lbl.com	2AWXV	
Lincoln National	800-331-4949	www.lnc.com		
Lord Abbett	800-843-7248	www.lordabbett.com	72911/000	
Mainstay /NY Life	800-535-5162	www.mainstayannuities.com		
Mainstay Funds	800-695-6246	www.mainstayinv.com		
Manulife Funds Direct	800-224-3687	www.mfdirect.com		
Mass Mutual	800-262-1626	www.massmutual.com		
Met Life	800-255-9448	www.metlife.com	POL000000	

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MFS	800-343-2829	www.mfs.com	0046380	
Millburn Ridgefield Corporation	212-332-7300	www.millburncorp.com		
Munder Funds	800-4-munder	www.munder.com		
National Life	800-536-5934	none available	46150	
Nationwide	800-321-6064	www.nationwide.com	H07609609	
Neuberger Berrman	800-366-6264	none available		
North American	800-877-9394	www.northamericanfunds.com		
Nuveen Investor	800-474-2424	www.nuveen.com	POLE	
Nvest Funds	800-888-4823	www.nvestfunds.com	17440	
Oppenheimer Funds	800-645-2937	www.oppenheimerfunds.com	6001	
Pacific Life	800-722-2333	www.pacificlife.com		
Paine Webber	201-318-2829	www.ubspainewebber.com		
PDC Petroleum	800-624-2875	www.pdcgas.com		
Phoenix Funds	800-243-4361	www.phoenixfunds.com	10323	
Pilgrim Funds/Securities	800-334-3444	www.pilgrimtrust.com	3769	
PIMCO	800-732-6261	www.pimcofunds.com	PICI	
Pioneer	800-225-6292	www.pioneerfunds.com		
PLM Investment Mgmt	800-626-7549	none available		No agreement avail
Potomac Funds	800-851-0511	www.potomacfunds.com	10727	
Prudential	800-368-7637	www.prudential.com	A1304	
Putnam Funds	800-354-4000	www.putnaminvestments.com	75589	Allstate Life
Resort Coummunities LLC	800-284-2795	none available		
Retzer Capital Mgmt LLC	262-794-0672	none available		
Sage Fund	800-310-1729	None available		Steben & Co
Santa Barbara Mrkt Neutral Fund (Bahamas), Ltd.	800-428-7162	www.sbmnf.com	Copy #1741	Use for Rick Barret
Santa Barbara Mrkt Neutral Institutional Fund, LP	800-428-7162	www.sbmnt.com	Copy #4028	Use for Rick Barret
Scudder Investments	800-621-5027	www.scudder.com		Kemper Funds Merge
Security Benefit Life Ins Co	800-888-2461	www.securitybenefit.com	00060	AdvisorDesigns VA
Seligman Advisors	800-792-0200	www.seligman.com		
Simmons First National Corp	800-762-3416	www.thestandard.com		
Sterling Trust	800-955-3434	www.sterling-trust.com		
Sun America Companies	800-445-7862	www.sunamerica.com		Anchor National Life
Sun America Mutual Funds	800-858-8850	www.sunamerica.com	1897/000	
Sun Life of Canada	800-752-7219	www.sunlifeofcanada.com		
Touchstone	800-543-0407	www.touchstonefunds.com	10615	

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US Allianz	800-542-5427	www.allianzlife.com		
USG Annuity & Life Co	800-369-5303	www.w-b-a.com	10-8351	
Van Kampen	800-421-3863	www.vankampen.com	22683	
Vanguard	800-984-5792	www.vanguard.com		No agreement req'd
Warburg Pincus Funds	800-369-2728	www.warburg.com		
Wells Real Estate	800-448-1010	www.wellsref.com		
Wilshire Target Funds	800-200-6796	www.wilfunds.com	0727	
WNC & Assoc	800-451-7070	none available		

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